

# Mark Hopkins

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## Senior Application Engineer / Technical Project Lead

United States • Remote

U.S. Citizen

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### **PROFESSIONAL SUMMARY**

Senior Application Engineer with extensive experience owning technical execution for complex customer programs. Proven at collaborating across engineering, operations, and customer teams to lead implementation and delivery efforts in real-world environments. Known for a hands-on approach and outcome-driven success measured by adoption, reliability, and long-term customer confidence.

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### **PROFESSIONAL EXPERIENCE**

#### **International Techne Group, Inc. (ITI)**

##### **Senior Application Engineer / Enterprise Solutions Engineer**

*2011 – Present*

- Serve as senior technical owner for enterprise and OEM customer programs, accountable for technical alignment, implementation, and execution outcomes.
- Collaborate cross-functionally with engineering, operations, partners, and customer teams to coordinate delivery activities and ensure operational readiness.
- Translate customer requirements into executable technical plans, identifying risks, dependencies, and constraints early.
- Develop and maintain technical timelines, execution plans, and mitigation strategies for complex implementations.
- Engage directly with integrations, data flows, and platform behavior to validate solutions and resolve issues.
- Remain hands-on with system analysis, troubleshooting, and validation when complexity increases or delivery is at risk.

**Boeing (Contract)****Application Engineer / Systems Engineer**

2007 – 2011

- Embedded within customer engineering teams supporting system integration, validation, and operational readiness.
- Coordinated cross-functional technical teams to resolve system-level execution issues impacting schedules and reliability.
- Performed hands-on system validation and troubleshooting to support production environments.

**Early Career — Systems & Network Engineering**

Pre-2007

- Progressed from enterprise Windows deployments into senior systems and network engineering roles.
- Held technical lead and staff management responsibilities, including mentoring team members, coordinating work across teams, and supporting hiring and performance oversight.

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**KEY SKILLS**

- Technical Project Ownership
- Implementation Leadership
- Cross-Functional Execution
- Systems Integration & Validation
- Risk Identification & Mitigation
- Hands-On Troubleshooting
- Outcome-Driven Delivery