

Mark Hopkins

Senior Application Engineer / Technical Project Lead

United States • Remote

U.S. Citizen

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PROFESSIONAL SUMMARY

Senior Application Engineer with extensive experience owning technical execution for complex customer programs. Proven at collaborating across engineering, operations, and customer teams to lead implementation and delivery efforts in real-world environments. Known for a hands-on approach and outcome-driven success measured by adoption, reliability, and long-term customer confidence.

PROFESSIONAL EXPERIENCE

International Techne Group, Inc. (ITI)

Senior Application Engineer / Enterprise Solutions Engineer

2011 – Present

- Serve as senior technical owner for enterprise and OEM customer programs, accountable for technical alignment, implementation, and execution outcomes.
- Collaborate cross-functionally with engineering, operations, partners, and customer teams to coordinate delivery activities and ensure operational readiness.
- Translate customer requirements into executable technical plans, identifying risks, dependencies, and constraints early.
- Develop and maintain technical timelines, execution plans, and mitigation strategies for complex implementations.
- Engage directly with integrations, data flows, and platform behavior to validate solutions and resolve issues.
- Remain hands-on with system analysis, troubleshooting, and validation when complexity increases or delivery is at risk.

Boeing (Contract)**Application Engineer / Systems Engineer**

2007 – 2011

- Embedded within customer engineering teams supporting system integration, validation, and operational readiness.
- Coordinated cross-functional technical teams to resolve system-level execution issues impacting schedules and reliability.
- Performed hands-on system validation and troubleshooting to support production environments.

Early Career — Systems & Network Engineering

Pre-2007

- Progressed from enterprise Windows deployments into senior systems and network engineering roles.
- Held technical lead and staff management responsibilities, including mentoring team members, coordinating work across teams, and supporting hiring and performance oversight.

KEY SKILLS

- Technical Project Ownership
- Implementation Leadership
- Cross-Functional Execution
- Systems Integration & Validation
- Risk Identification & Mitigation
- Hands-On Troubleshooting
- Outcome-Driven Delivery